

**OCTOBER 2009**

# FREE Supply Chain Management Training Program Begins on December 2

Essex County College (ECC) in conjunction with Passaic County Community College (PCCC) is offering a FREE Supply Chain Management Certificate course from December 2 to January 14 from 9 a.m. to 3 p.m. on Mondays through Thursdays. This six-week program, funded by [North Jersey Partners](#), prepares displaced and career motivated workers with new skills for employment opportunities in the logistics, material management, warehousing, transportation planning, and supply management fields.

Prerequisites for the course include three or more years in purchasing, sourcing, scheduling, inventory control, warehousing, logistics, customer service, finance, or information technology, a Bachelor's of Arts degree or completion of the 48-hour TLD101 course. Questions about the requirements can be addressed by the contact information given below. Interviews and registration are required prior to admittance. The course is being held at ECC in Newark.

For further information or to determine qualifications, please contact Maureen Behr, ECC, at (973) 877-3330, or Lisa Hiscano, PCCC, at (973) 684-6213.



Chief Operating Officer, John Delbridge, of Mimeo.com speaks at Entrepreneurship Day 2009 sponsored by the Institute of Entrepreneurial Leadership (IFEL) and supported by North Jersey Partners.

## MSNBC's JJ Ramberg of *Your Business to Kick Off* Second Innovates Conference on Nov. 12

Social media strategies, finding capital, the five deadly sins made in sales, and growing your business are among the topics at the second 2009 *North Jersey Innovates Conference* on Thursday, Nov. 12 from 7:30 a.m. to 3 p.m. at the Eisenhower Corporate Campus in Livingston, NJ co-hosted by [North Jersey Partners](#) and [NJEntrepreneur.com](#).

For complete conference information and to register online, go to <http://njinnovates.com> by Nov. 4 for a special rate of \$35; registration after Nov. 4 is \$45. In addition to North Jersey Partners and [NJEntrepreneur.com](#), the U.S. Small Business Administration, NJ Economic Development Authority, Martin Financial Group, and OlenderFeldman LLP are conference sponsors.

# iPhone Apps Development and Venture Acceleration Training Programs Filled to Capacity

Timely topics and cutting edge curriculum are the two main reasons why the online iPhone Application Development course boasts 20 participants and the Venture Acceleration training program has 16 teams participating on four consecutive Saturdays. Both programs are supported by [North Jersey Partners](#).

The 10-week, 30-hour FREE iPhone course began on October 19 and provides participants with the opportunity to develop their ideas as well as create, test, and submit applications to Apple AppStore to potentially be offered by Apple as paid, downloadable commercial application software.

The Venture Acceleration Workshop is an intensive four-day training session designed for technology-based businesses focusing on licensing or commercializing technology-based products or services. The workshop enables participants to more quickly develop a licensing plan to launch a new company by providing instruction, exercises, pitching opportunities and coaching, complete with real-time feedback from coaches and investors.

## Save the 2009 Dates...

### Navigating the Resources for Small Businesses – Small Business Clinic

Providing information and assistance with procurement and business growth

Tuesday, December 1

Co-sponsored with Senator Frank R. Lautenberg

9 a.m. to 3 p.m.

New Jersey Institute of Technology - Newark

Campus Center Atrium

Event is FREE but registration required by November 24

Register at [office\\_events@lautenberg.senate.gov](mailto:office_events@lautenberg.senate.gov) or (973) 693-8723

For more information, contact Judith Sheft at (973) 596-5825 or [sheft@njit.edu](mailto:sheft@njit.edu)

## Building Lifelong Learning Organizations: Best Practices from the Frontline

Providing Chief Learning Officers and Human Resource Directors a toolkit of best practices and case studies of how to become a Lifelong Learning organization

Thursday, December 3

Featuring the CEO of Hatch Matt MacDonald Nicolas DiNicholi

9 a.m. to Noon

New Jersey Institute of Technology – Newark

Event is FREE but registration required

To register, go to [North Jersey Partners Lifelong Learning Registration Form](#)

For more information, contact Gwendetta Scantling at (973) 596-3063 or [scantlin@adm.njit.edu](mailto:scantlin@adm.njit.edu).

In addition to these dates, [North Jersey Partners](#) supports and promotes a variety of additional training sessions and workshops. Please visit our [Calendar of Events](#) or [Current News](#) for the updates and the latest information.