

Small Business Development Centers (SBDCs)

<http://www.njsbdc.com>

SBDCs are centrally located throughout New Jersey to provide management assistance to current and prospective business owners. SBDCs offer one-stop assistance to entrepreneurs and small businesses by providing a wide range of information and guidance at their easily accessible branch offices.

SBDCs work cooperatively with the private sector, the education community, and federal, state, and local governments to provide a network of training and counseling services.

Service Core of Retired Executives (SCORE)

<http://www.score.org>

SCORE is a resource partner of the SBA dedicated to entrepreneur education and the formation, growth, and success of small businesses nationwide. SCORE provides resources and expertise to maximize the success of existing and emerging small businesses.

SCORE provides mentoring, workshops, "how-to" information, and online training. You can find a volunteer or chapter near you by searching the SCORE Web site by zip code.

U.S. Export Assistance Centers

<http://www.export.gov>

U.S. Export Assistance Centers are one-stop organizations ready to provide small and medium-sized businesses with local export assistance. The New Jersey centers are located in Newark and Trenton.

These trade professionals provide counseling as well as a variety of products and services to assist you in competing and succeeding in the global marketplace. Moreover, these professionals help American exporters navigate the international sales process and avoid pitfalls such as non-payment and intellectual property misappropriation.

Defense Procurement Technical Assistance Center (DPTAC)

<http://www.njit.edu/dptac>

DPTAC provides contractual and technical assistance to small New Jersey businesses that are interested in marketing their products or services to federal, state and local government agencies. The Center operates under a cost sharing cooperative agreement between the U.S. Department of Defense and the New Jersey Institute of Technology. All of the DPTAC's services are offered free of charge.

Taking Advantage

North Jersey Partners encourages all current and potential entrepreneurs and small business owners to take advantage of these local, state, and government organizations.

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**ENTREPRENEURSHIP
SEIZE THE OPPORTUNITY**

Resource Guide #2

**STATE AND FEDERAL
RESOURCES**



www.northjerseypartners.org



North Jersey Partners wants to assist you in becoming an entrepreneur. If you are thinking about starting your own business, you should be aware of the various federal and state agencies as well as local organizations that can lead you down the road to success.

GETTING STARTED IN NEW JERSEY

The New Jersey Business Portal

<http://www.state.nj.us/njbusiness>

The Garden State is *Taking Care of Business* by making it easy for prospective entrepreneurs to realize their dream through its New Jersey Business Portal. Clicking on “Starting a Business” takes the prospective entrepreneur through a checklist of what is necessary to begin the journey of starting a business. Moreover, registration, responsibilities, and basic types of businesses are explained as well as access to permits and licensing information, workforce training, taxes, financing, incentive programs, and business opportunities.

New Jersey Business Incubation Network (NJBIN)

<http://www.njbin.org>

NJBIN is a collaborative statewide community of

business experts and resource facilities dedicated to enhancing the commercial success of early stage entrepreneurial companies and growing higher paying jobs in New Jersey. Early stage companies are provided critical support services to survive and grow during the start-up period including coaching, access to capital, technical and business resources, and networking opportunities through NJBIN. The incubators offer flexible office or laboratory space in a professional business environment.

Other Resources in New Jersey

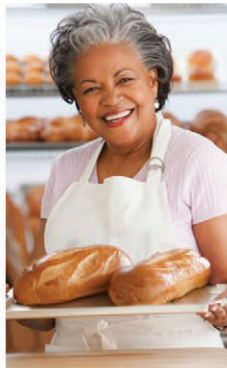
- New Jersey Department of Labor and Workforce Development
<http://lwd.dol.state.nj.us/labor>
- Local, Regional, and State Business Chambers of Commerce
- City and County Economic Development Departments
- North Jersey Partners
www.northjerseypartners.org

U.S. GOVERNMENT SUPPORT Self-Employment Assistance (SEA)

<http://www.ows.doleta.gov/unemploy/self.asp>

The SEA program offers dislocated or unemployed workers the opportunity to create their own jobs by starting a small business. Under this federal program, states pay a self-employed allowance, instead of regular unemployment insurance benefits, to help unemployed workers while they are establishing businesses and becoming self-employed.

New Jersey is a participant in this voluntary federal program.



If you are eligible to receive regular unemployment benefits under NJ State law and have been laid off, this program may be available to you. You may also be eligible even if you are engaged full-time in self-employment activities, including entrepreneurial training, business counseling and technical assistance.

Small Business Administration (SBA)

<http://www.business.gov>

The SBA is the official business link to the U.S. government. It offers entrepreneurs the ability to easily find compliance information for all major U.S. federal agencies regulating or serving small businesses. It helps potential small business owners understand their legal requirements as well as assists them in finding government services to support their efforts to start a business.

Business.gov gives the entrepreneur the opportunity to:

- Assess the Potential of Becoming a Small Business Owner
- Ask Questions
- Register a Business
- Find Loans and Grants
- Obtain Business Licenses
- Share Ideas
- Receive Answers to Common Questions
- Discuss Issues

